

Encel Eduardo Sánchez Veloz

Software engineer

Node.js · React · Zoho CRM · AI models

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PROFILE

Software engineer, working remotely from Valencia, Venezuela. Recent work centers on product: React interfaces, Node.js services, Zoho CRM and language models (ChatGPT, Claude and Grok), with Cursor as the editor. More than 18 years with PHP, Laravel, Magento and WordPress, for teams in Venezuela, the United States, Spain and Chile. Over the last four or five years that practice also covers setting priorities, reviewing the work and coordinating development with the business.

CURRENT FOCUS

Node.js and React. Interface in React and services in Node.js, so the data a person sees matches the record stored by the API.

Zoho CRM. Connection to the rest of the system: fields, automations and the development required for sales and operations to consult the same record.

AI models. ChatGPT, Claude and Grok, with development in Cursor. Used in the product for assistants, data extraction and classification, inside the flow a person is already using.

Team leadership. One year as team leader at Nearsourc. Over the last four or five years, programming continues alongside priority-setting, review, and turning a business request into a delivery the team can ship.

EXPERIENCE

Jan 2022 – Jan 2025

PHP specialist · ACL · WOM

Santiago, Chile

- Three years on WOM's public site, a telecommunications company, joining the team through ACL. Day-to-day work covered PHP, Laravel, WordPress, MySQL and Git, on a site already in production.
- Help center in WordPress, with a custom theme and a feedback form tied to a dashboard. Automated path from development to production. First organic Google result, a reduction of about 8% in billing calls to the call center, and deploys brought from hours down to minutes.
- Outside the existing store: lead capture for insurance and assistance, a B2B partnerships page and mobile internet for businesses. Flows the business team could administer.

Aug 2021 – Jun 2023

Magento developer · VASS LATAM

Santiago, Chile

- Magento 1 and Magento 2 stores. Custom modules and admin configuration.
- External services and third-party APIs connected to the store.
- Deployment through Apache, Nginx, Docker and AWS, in short cycles.

Oct 2020 – Oct 2021

Senior software developer · Qaroní

A Coruña, Spain

- Laravel modules that could be tested and reused when a request changed.
- REST APIs, work on bottlenecks and on parts of the architecture that were already obstructing the system.
- Front-end interfaces connected to the backend.

Jun 2020 – Oct 2020

Magento developer · The Etailers

Spain

- Four months on Magento 1 and 2 sites: themes, templates, modules and the admin.
- Diagnosis of the point of failure when an integration stopped working.

Jun 2017 – Oct 2018

Senior PHP developer · Nearsourc

Boca Raton, United States

- Modules on Symfony and Codelgniter.
- WordPress plugins and payment gateways for WooCommerce.

Jun 2016 – Jun 2017

Team leader · Nearsourc

Boca Raton, United States

- Leadership of the development team for one year: order of the work, review and delivery of what had been committed.

Jun 2014 – Jun 2016

PHP developer · Nearsourc

Boca Raton, United States

- Laravel modules, with MySQL and PostgreSQL.
- Code review and version control as part of the team's day.

Jun 2013 – Oct 2015

Web developer · Katanoia

Venezuela

- PHP websites and web applications.

Jul 2011 – Jul 2015

CEO · Exprésalo

Venezuela

- Direction of Exprésalo, a web application for sending SMS, at expresalo.com.ve.

2005 – 2013

PHP developer · Independent

Venezuela

- Custom PHP sites and applications, prior to the longer engagements.

SKILLS

Now. Team leadership, Node.js, React, Zoho CRM, ChatGPT, Claude, Grok, Cursor, JavaScript, APIs.

Base. PHP, Laravel, Symfony, CodeIgniter, Magento, WooCommerce, WordPress, PrestaShop, MySQL, PostgreSQL, Linux, Git, Docker, AWS, Nginx, Apache, Scrum, PHPUnit, technical SEO, Python.

EDUCATION

Systems engineering

Universidad de los Andes, Mérida. 2006–2014.

English · IELTS

Exam taken through EF, October 2023. Spanish as a first language.

INTERNET GOVERNANCE

Fellow and Internet Society ambassador from 2012 to 2018, at ICANN, LACNIC, the IETF and the preparatory meetings for the Internet Governance Forum. Member of ISOC Venezuela, the Youth Observatory and LACNIC's Líderes program.

- 2012 · Fellow, 5th IGF prep., Bogotá.
- 2012 · ISOC ambassador, IGF, Baku.
- 2013 · South School, Panama City.
- 2013 · ISOC fellow, IETF 87, Berlin.
- 2013 · Fellow, 6th IGF prep., Córdoba.
- 2013 · Fellow, LACNIC 20 / LACNOG, Curaçao.
- 2014 · Fellow, LACNIC 21, Cancún.
- 2015 · NextGen@ICANN, ICANN 53, Buenos Aires.
- 2015 · ISOC ambassador, IGF, João Pessoa.
- 2016 · Fellow, 9th IGF prep., San José.
- 2017 · Fellow, LACNIC 27, Foz do Iguaçu.
- 2017 · Fellow, 10th IGF prep., Panama City.
- 2018 · Fellow, 11th IGF prep., Buenos Aires.

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